

# Checklist:

## 10 Problems Making Your Rental Company Less Efficient



**Does your company have the tools to succeed in the South African rental market in 2022?**

Complete the checklist and learn how technology can save your business time and money.



- I never know the exact location of my machines at a given moment.**

*Solution:* With GPS tracking, you can find each machine quickly for pick-up at the end of a rental period or for maintenance, even when the machine is not in operation.



- Invoicing discussions with clients are difficult without accurate information.**

*Solution:* With the real-time monitoring of machines, you have accurate data to communicate with your customers about usage so you can maximise rental incomes.



- My machines sometimes “disappear”.**

*Solution:* Geofencing technology allows you to set virtual boundaries and receive immediate notifications if a machine exceeds your set limits.



- I never have all the data I need to insure my machines fully.**

*Solution:* Data provided by telematics systems, such as geofencing or location history, means you have instant evidence for insurance cover in case of theft.



**I don't know which machines to buy or which to disinvest to make my fleet better.**

**Solution:** With telematics usage reporting, you see which machines are used most often in which locations (and which aren't) for optimal fleet composition.



**My machines are often sublet without my knowledge.**

**Solution:** Track-and-trace functionalities such as location history ensure you know that your machines are not being used anywhere else without your knowledge.



**I often miss periodic maintenance deadlines for machines.**

**Solution:** Automatic service estimation notifications saves your technicians precious time on periodic maintenance and provides them with all the information they need for a quick and accurate intervention.



**I have too many machine breakdowns.**

**Solution:** By enabling preventative maintenance through functionalities such as impact detection and asset utilisation, you can minimise breakdowns and downtime.



**I struggle to service clients as needed on a day-to-day basis.**

*Solution:* Remote diagnostics enable you to service more clients in a more efficient manner.



**I feel like I'm always replacing expensive industrial batteries.**

*Solution:* By monitoring various parameters on your expensive industrial batteries, you can maximise their charge cycles and prolong battery lifespan.

We deliver a system that meets your company's needs today and responds to the challenges your business will face tomorrow.

**Discover how GemOne telematics can make your industrial fleet safer and more efficient.**

